Infection Prevention Standardization Program Fact Sheet

**Time Frames**
January 1, 2013 through December 31, 2015

**Categories**
The program includes 10 product categories and one bonus category.

**Products**
Product categories and suppliers are those included in the Novation Agreements. Further details can be found on the Participation Agreement and Implementation Manual found on Novation’s Marketplace|Procure site.

**Participation Requirements**
Signed Standardization Program Participation Agreement. Members can complete this form online using Novation’s Standardization Program Sign-Up Automation System (SAS) found on Marketplace|Procure.

- Members must select one supplier in dual or multisource categories
- Members may select one opt-out category
- Members must validate annual purchase potential (at 100 percent of product category) with each supplier selected
- Achieve 75 percent aggregate compliance, based on potential purchases, each quarter
- Achieve 90 percent product category compliance, based on potential purchases, each quarter

**Participation Systems**
Members can participate as a system or a single, acute-care facility.

- Members that choose to participate as a system must include the member identification (MID) numbers on the Participation Agreement and Potential Validation forms if not using on-line sign-up and validation tools. System potentials must be based on all the facilities listed on the Participation Agreement.

**Establishing Potentials**
Annual purchase potential for all the product categories in the program

- **Includes:** (1) Agreement purchases (2) Competitive, comparable product purchases
- **Does not include:** (1) products made by supplier that are not covered under the agreement, nor (2) products not purchased by participant, nor (3) distribution markups

**Pricing**
Per the terms of the Novation agreements

**Rebates**
Actual rebate return will vary by participant’s purchase mix.

Rebates earned for those participating members that qualify will be paid approximately 90 days after the quarter through VHA, UHC, CHA, or Provista.
For More Information, Contact the Novation Standardization Programs Team:

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