

## Introducing OWENS & MINOR PACT PROGRAM\*

At Owens & Minor we take a holistic, optimized and transparent approach to Custom Procedure Trays.

Our innovative program empowers our customers to reach their clinical and financial goals in the long term.

In addition to best-in-class products, we have a fully tiered portfolio to meet your clinical and financial needs at every level.

Our Custom Procedure Trays are made exclusively in North America where our 9 dedicated kitting facilities give you peace of mind.

With gowns and drapes made in our own plants using our own fabric, we have the proven ability to ramp up quickly to meet demand during disasters and health crises.











## The innovative custom pack program designed to empower you to achieve your clinical and financial goals long term.

When it comes to custom packs, you should feel confident that your supplier has your best interests in mind. That's why the O&M PACT PROGRAM\* is based on:

You always have full visibility into all pack costs, including component, labor & overhead and sterilization costs.

We have 9 dedicated kitting facilities and strategically located deployment locations in the United States which help to ensure we maintain the highest service levels.

Our O.R. experts and organization are measured on how well we achieve your system's goals – not on increasing our own profits.

Access to procedural insights from our database plus global industry benchmark data help you optimize your CPT program system wide.



Our proprietary six-sigma process takes the heavy lifting out of the conversion and ensures a seamless transition.

Our proprietary sterilization process reduces EO utilization by 50%, and our strategically-located kitting and distribution facilities reduce the number of miles our products have to travel to arrive at your facility, resulting in an overall reduction in carbon emissions.



As your CPT provider, we promise to be your reliable partner for the long term. It's a pact we take very seriously - and we look forward to partnering with you.